Local Market Update – October 2026

A RESEARCH TOOL PROVIDED BY THE **SAINT PAUL AREA ASSOCIATION OF REALTORS®**

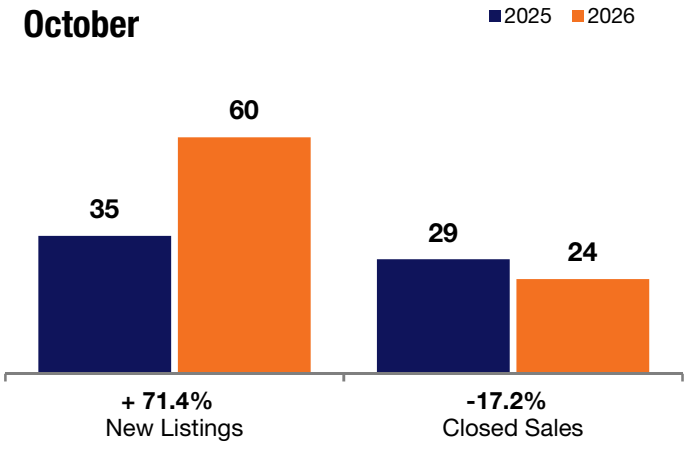
Waconia

+ 71.4%	- 17.2%	+ 22.6%
Change in **New Listings**	Change in **Closed Sales**	Change in **Median Sales Price**

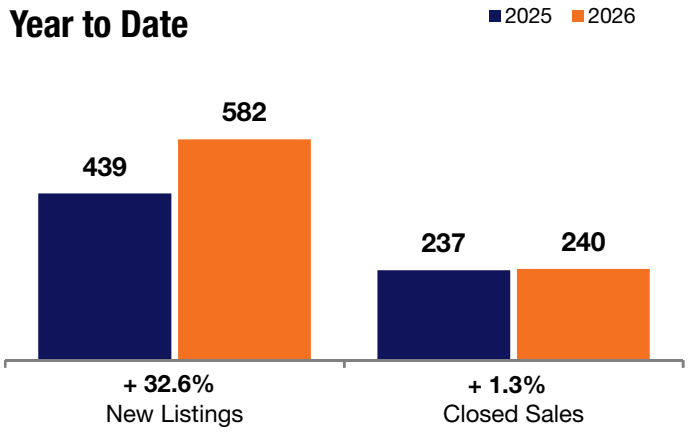
	October			Year to Date		
	2025	2026	+ / –	2025	2026	+ / –
New Listings	35	**60**	+ 71.4%	439	**582**	+ 32.6%
Closed Sales	29	**24**	-17.2%	237	**240**	+ 1.3%
Median Sales Price*	$435,000	**$533,433**	+ 22.6%	$480,000	**$490,000**	+ 2.1%
Average Sales Price*	$522,534	**$561,286**	+ 7.4%	$514,107	**$535,571**	+ 4.2%
Price Per Square Foot*	$222	**$236**	+ 6.1%	$216	**$226**	+ 4.3%
Percent of Original List Price Received*	97.5%	**96.9%**	-0.6%	98.3%	**98.3%**	0.0%
Days on Market Until Sale	51	**33**	-35.3%	44	**47**	+ 6.8%
Inventory of Homes for Sale	61	**111**	+ 82.0%	--	--	--
Months Supply of Inventory	2.7	**4.6**	+ 70.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

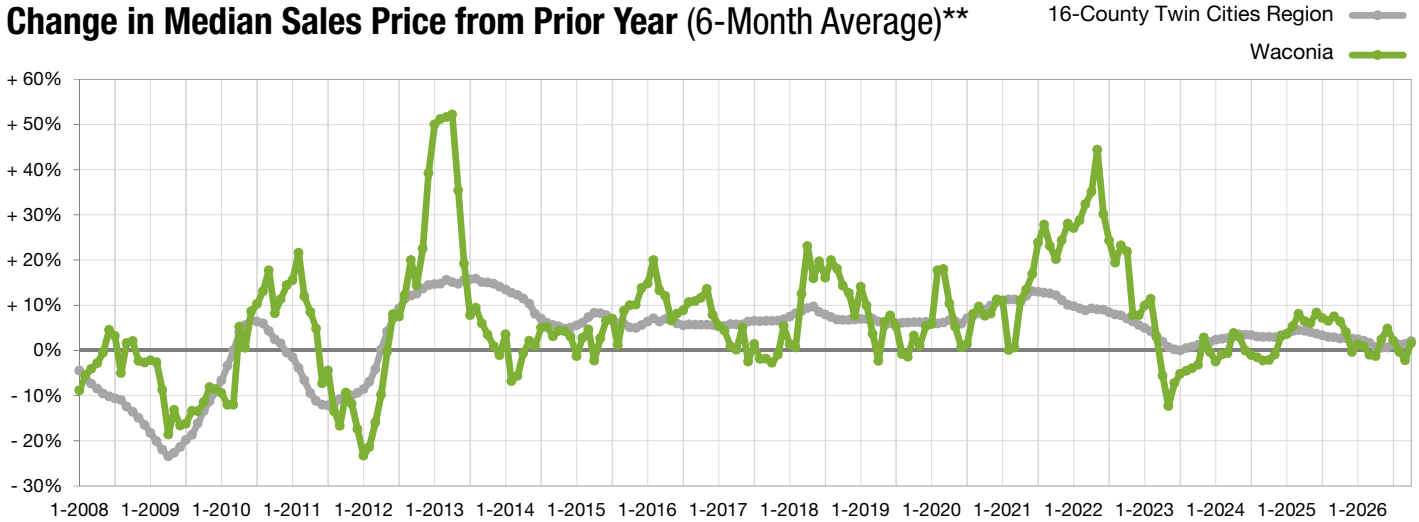
October



Year to Date



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

Current as of November 6, 2026. All data from NorthstarMLS. | Copyright ShowingTime Plus, LLC.