

# Local Market Update – July 2025

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



## Waconia

**- 39.7%**

Change in  
New Listings

**+ 54.5%**

Change in  
Closed Sales

**+ 1.6%**

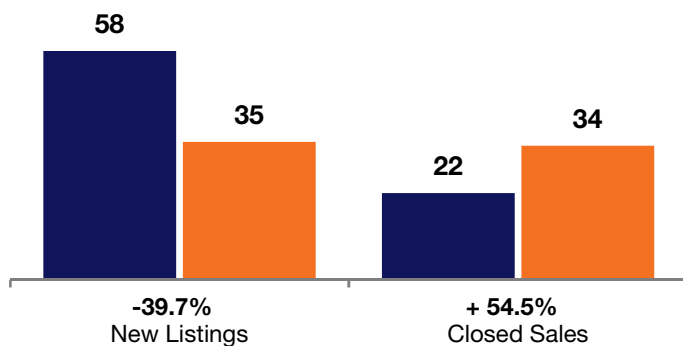
Change in  
Median Sales Price

	July			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	58	35	-39.7%	280	323	+ 15.4%
Closed Sales	22	34	+ 54.5%	159	156	-1.9%
Median Sales Price*	\$487,000	<b>\$495,000</b>	+ 1.6%	\$433,000	<b>\$469,495</b>	+ 8.4%
Average Sales Price*	\$533,069	<b>\$509,757</b>	-4.4%	\$461,393	<b>\$490,767</b>	+ 6.4%
Price Per Square Foot*	\$215	<b>\$214</b>	-0.6%	\$206	<b>\$215</b>	+ 4.3%
Percent of Original List Price Received*	99.5%	<b>99.9%</b>	+ 0.4%	97.9%	<b>99.0%</b>	+ 1.1%
Days on Market Until Sale	29	45	+ 55.2%	33	42	+ 27.3%
Inventory of Homes for Sale	67	64	-4.5%	--	--	--
Months Supply of Inventory	3.2	3.0	-6.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

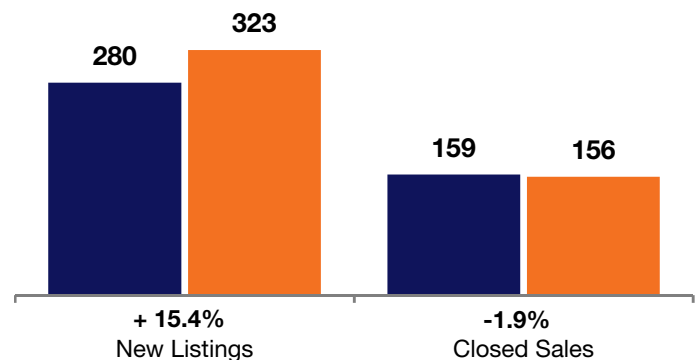
### July

■ 2024 ■ 2025



### Year to Date

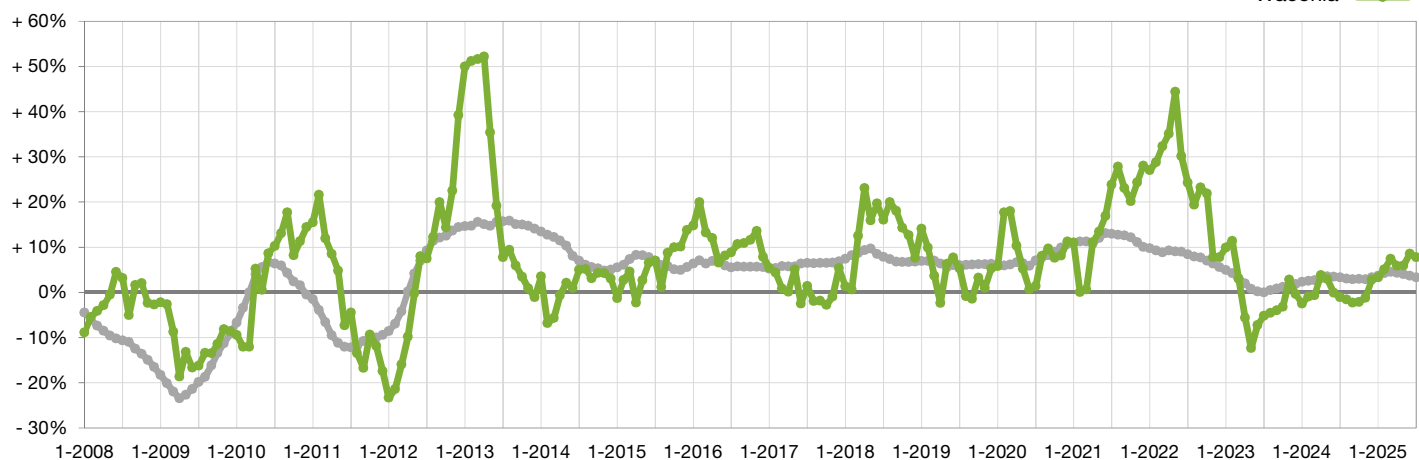
■ 2024 ■ 2025



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Waconia



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average.  
This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.