

# Local Market Update – July 2026

A RESEARCH TOOL PROVIDED BY THE SAINT PAUL AREA ASSOCIATION OF REALTORS®



## Isanti County

**- 1.0%**

Change in  
New Listings

**- 1.7%**

Change in  
Closed Sales

**+ 0.8%**

Change in  
Median Sales Price

|                                          | July      |                  |        | Year to Date |                  |         |
|------------------------------------------|-----------|------------------|--------|--------------|------------------|---------|
|                                          | 2025      | 2026             | + / -  | 2025         | 2026             | + / -   |
| New Listings                             | 96        | 95               | -1.0%  | 519          | 564              | + 8.7%  |
| Closed Sales                             | 60        | 59               | -1.7%  | 304          | 363              | + 19.4% |
| Median Sales Price*                      | \$332,500 | <b>\$335,000</b> | + 0.8% | \$337,450    | <b>\$350,000</b> | + 3.7%  |
| Average Sales Price*                     | \$370,933 | <b>\$376,391</b> | + 1.5% | \$365,771    | <b>\$380,129</b> | + 3.9%  |
| Price Per Square Foot*                   | \$224     | <b>\$201</b>     | -10.6% | \$209        | <b>\$207</b>     | -1.1%   |
| Percent of Original List Price Received* | 99.4%     | <b>98.8%</b>     | -0.6%  | 99.4%        | <b>98.5%</b>     | -0.9%   |
| Days on Market Until Sale                | 44        | 37               | -15.9% | 63           | 59               | -6.3%   |
| Inventory of Homes for Sale              | 165       | 156              | -5.5%  | --           | --               | --      |
| Months Supply of Inventory               | 3.7       | 2.9              | -21.6% | --           | --               | --      |

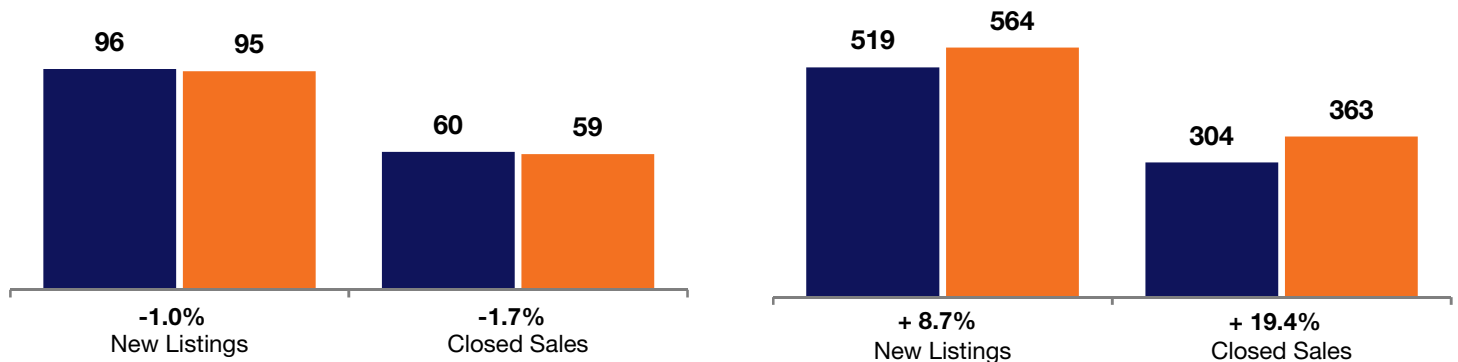
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### July

■ 2025 ■ 2026

### Year to Date

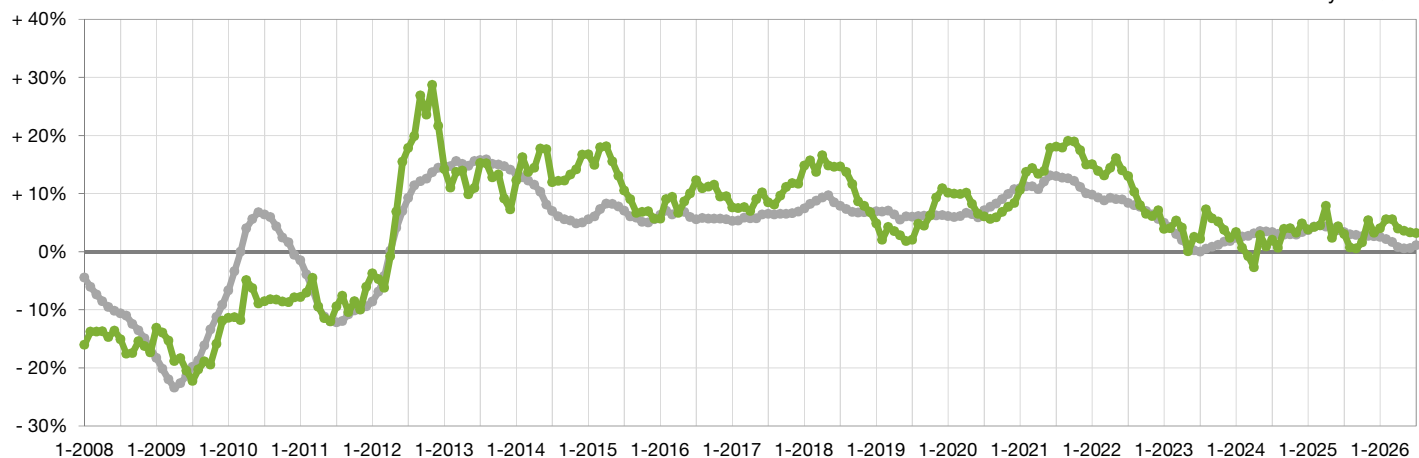
■ 2025 ■ 2026



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region

Isanti County



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.